

ECONOMIC DEVELOPMENT INCENTIVE CONSIDERATION WORKSHEET

The City of Dublin offers many resources focused on helping your business succeed, including Dublink fiber optics, grant programs, building permitting assistance, and performance-based cash incentives based upon a percentage of actual and projected payroll withholdings (2% of wages). It is the City of Dublin's policy that jobs relocating from other Central Ohio communities are ineligible for incentives; however, net new jobs/payroll growth may be considered. Overall project competitiveness is also taken into consideration.

| General Information | | | |
|--|---|--|--|
| Company Name | | | |
| Current Address | | | |
| Website | | | |
| | Name: | | |
| Company Contact | Title: | | |
| Company Contact | Email Address: | | |
| | Phone Number: | | |
| | Name: | | |
| Real Estate Broker or Consultant Contact | Contact Info: | | |
| | Not Applicable | | |
| | Corporate Headquarters and/or Managing Office | | |
| | Information Technology | | |
| Is the company in one of | Medical Biosciences & Healthcare (non-clinical) | | |
| Dublin's <u>targeted</u> industries? | □ Business Support Services (such as Consulting, office administrative services, and tele-services) | | |
| | Automotive, Mobility, & Logistics | | |
| | □ Other: | | |
| Company overview/description of business functions | | | |
| Reason(s) Company desires a Dublin location | | | |
| Organization Type (for information only) | Minority Owned Business Woman Owned Business Not Applicable Veteran Owned Business | | |
| | Retention of current Dublin office at the same location | | |
| | Expansion of a current Dublin office at the same location | | |
| This project is a(mark applicable statements) | Expansion or relocation of a current Dublin office to another Dublin location | | |
| applicable statements) | Relocation of an office to Dublin from within the Central Ohio region | | |
| | New office/location opening in Dublin | | |





| Timing | | |
|---|----------------|--|
| Anticipated timing for site selection, construction/fit-up, occupancy, etc. | | |
| Desired move-in date | | |
| Current lease expiration date | | |
| (if applicable) | Not Applicable | |

| Site Search & Land Use | | |
|---|--|--|
| Key drivers for site location decision other than incentives | | |
| Addresses or parcel numbers (PIDs) of other facilities/site(s) outside of Dublin that are under consideration (required) | | |
| Have you identified a Dublin facility/site? If <u>yes</u> , list address(es)/parcel(s) | | |
| Have you confirmed that the desired use meets the current zoning at this facility/site? | | |
| Existing square footage | | |
| Projected square footage desired with new facility | | |
| Desired site size (acreage) | Not Applicable (project only involves an existing building) | |
| Number of parking spaces desired | | |
| Buy or lease? If <u>lease</u> , list projected lease start date, term, and applicable years: (Note : Dublin incentives typically require a minimum 5-year lease commitment) | Purchase If purchase, will the company own the building, or is this a leadership investment with a lease-back to the company? Lease <u>Start date</u>: <u>Term (# years)</u>: | |
| Existing building or new construction? | Existing Building New Construction | |
| Building type desired? | Office Single-Tenant Multi-Tenant No preference Flex Industrial Other: | |



| Please list specific site needs (such as transportation access, driveway/access points, outdoor storage space, visibility, etc.) | Not Applicable |
|--|----------------|
| Please list unique utility or infrastructure needs (such as fiber optics/telecom, electric, natural gas, water, sewer) | Not Applicable |
| Projected capital investment (\$) | |
| Do you anticipate the facility needing improvements (cosmetic or significant renovation; interior and/or exterior) prior to move-in? | |

| Workforce | | |
|--|--|--|
| Are employees W-2s, contract (1099), leased, other? | Select all that apply: W-2 Contract/1099 Leased Other: | |
| Will the employees estimated above report to a physical Dublin location regularly, or do you operate with traveling employees / regular telecommuting / work-from-home options? Please explain. | | |
| Please describe the new positions you will be recruiting for your expansion plans, and any specific skill sets necessary (as applicable). | | |

Payroll & Full-Time Employment History – ACTUAL

Please provide full-time equivalent (FTE) headcount and payroll information **within Dublin's corporate limits** if this project involves an expansion of an existing Dublin company. Payroll data can be found in Box 18 on Form W-2, Local wages, tips, etc.

| As of 12/31/ 2018 | Total Annual Payroll: | |
|---|-----------------------|--|
| | W-2 FTE Headcount: | |
| As of 12/31/ 2019 | Total Annual Payroll: | |
| | W-2 FTE Headcount: | |
| As of 12/31/ 2020 | Total Annual Payroll: | |
| | W-2 FTE Headcount: | |
| If your employee headcount has declined in the past three years, please explain the reasons behind the reduction(s). | | |

PROJECTED Payroll & Full-Time Employment for Dublin Location Under Consideration

Please fill out this portion of the worksheet for the full-time equivalent (FTE) headcount and payroll that would be retained, expanded, or relocated **within Dublin's corporate limits**. Payroll data can be found in Box 18 on Form W-2, Local wages, tips, etc.

NOTE: For "Total Annual Payroll," please provide the total payroll the company budgets for and expects to pay out between January 1 – December 31 for each year. For "W-2 FTE Headcount," please provide the approximate number of FTEs expected to be on staff by <u>year end</u> (Dec. 31), recognizing new FTEs may be added throughout the year.

| Calendar Year 2021: | Total Annual Payroll: | |
|---------------------|-------------------------------|--|
| | W-2 FTE Headcount (Year End): | |
| Calendar Year 2022: | Total Annual Payroll: | |
| | W-2 FTE Headcount (Year End): | |
| Colondar Vear 2022 | Total Annual Payroll: | |
| Calendar Year 2023: | W-2 FTE Headcount (Year End): | |
| Calendar Year 2024: | Total Annual Payroll: | |
| | W-2 FTE Headcount (Year End): | |
| Colondar Voar 2025 | Total Annual Payroll: | |
| Calendar Year 2025: | W-2 FTE Headcount (Year End): | |
| Calendar Year 2026: | Total Annual Payroll: | |
| | W-2 FTE Headcount (Year End): | |
| Calendar Year 2027: | Total Annual Payroll: | |
| | W-2 FTE Headcount (Year End): | |

